

## Key results of wholesale and retail trade activities during 2023

The results presented in this report are based on the Comprehensive Economic Survey 2023, which contributed to providing more comprehensive and detailed data on the business establishments in the Kingdom.

This report presents the survey results for the detailed activities of wholesale and retail trade activities, as the total operating revenues reached 846.8 billion SAR, while total operating expenditures reached 482.6 billion SAR, and employees' compensation reached 72.5 billion SAR.

### Operating revenues during 2023

The results of the statistics indicated that the operational revenues for the retail trade, except for motor vehicles and motorcycles reached 369.9 billion SAR, contributing 43.7% to the total operational revenues of the wholesale and retail trade activities. The wholesale trade, except for motor vehicles and motorcycles generated revenues of 283.5 billion SAR, contributing 33.5%. The activity of sale and repair of motor vehicles and motorcycles reached revenues of 193.3 billion SAR, contributing 22.8 % to the total operational revenues of wholesale and retail trade activities.

Figure 1: Operating revenues of wholesale and retail trade activities during 2023

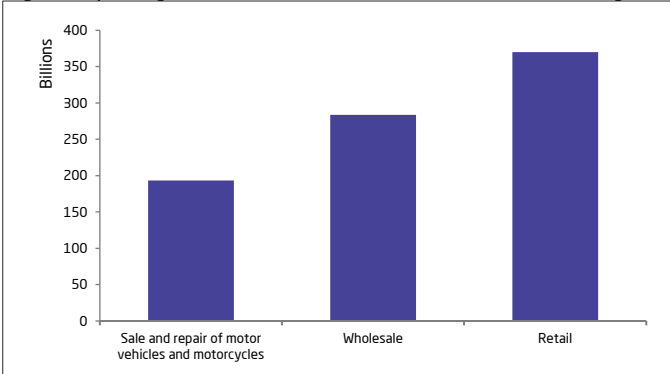
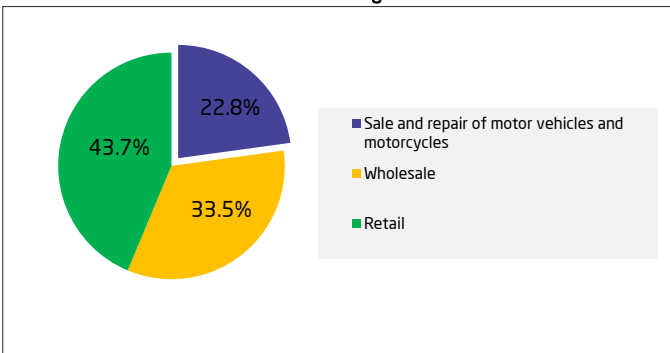


Figure 2: The relative contribution of sub-activities of wholesale and retail trade activities to the total operational revenues of the wholesale and retail trade activities during 2023



### Operating expenditures during 2023

The operating expenditures for the retail trade, except of motor vehicles and motorcycles, amounted to 207.4 billion SAR, representing 43.0% of the total expenditures. Meanwhile, the operating expenditures for the wholesale trade, except of motor vehicles and motorcycles, amounted to 168.9 billion SAR with a percentage of 35.0% of the total expenditures. The operating expenditures for the sale and repair of motor vehicles and motorcycles amounted to 106.2 billion SAR representing 22.0 %.

Figure 3: Operating expenditures for wholesale and retail trade activities during 2023

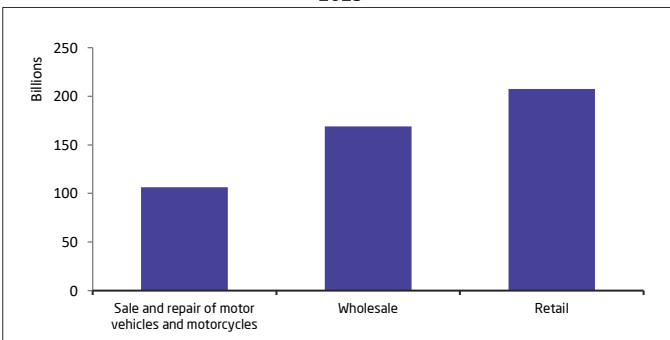
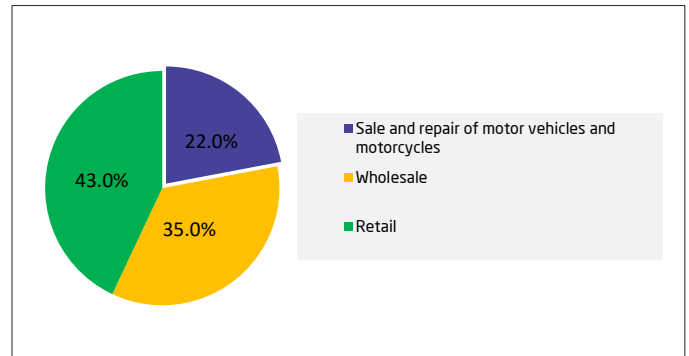


Figure 4: Relative distribution of operating expenditures in wholesale and retail trade activity during 2023



### Employees compensation during 2023

The value of employees' compensation in the retail trade activity amounted to about 43 billion SAR, representing 59.4% of the total employees' compensation in the wholesale and retail trade activity, followed by the activity of selling and repairing motor vehicles and motorcycles with a value of 16.1 billion SAR and a percentage of 22.3%, then the wholesale trade activity with a value of 13.2 billion SAR and a percentage of 18.3%.

Figure 5: Employees compensation in the wholesale and retail trade activity during 2023

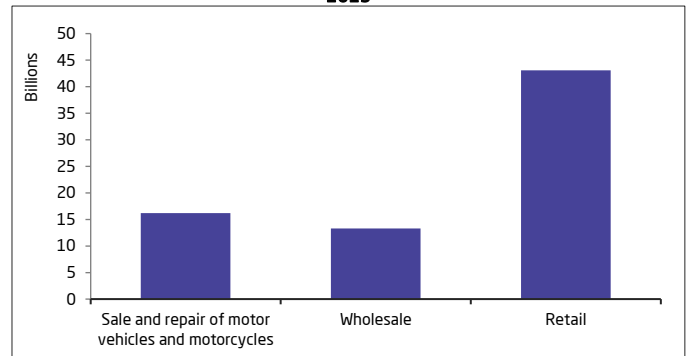
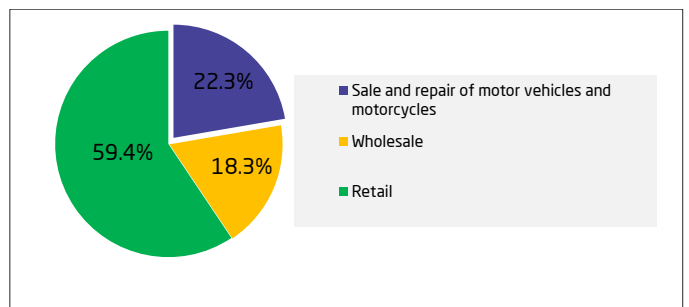


Figure 6: Relative distribution of employees' compensation in wholesale and retail trade activity during 2023



### Methodology and Quality

Wholesale and retail trade statistics are among the most prominent economic statistics that provide comprehensive insights into the structure of this activity in the Kingdom. These statistics aim to provide indicators related to operating revenues, operating expenditures, and compensation of employees, in accordance with the International Standard Industrial Classification of All Economic Activities (ISIC4).

[Methodology and Quality Report, table](#)