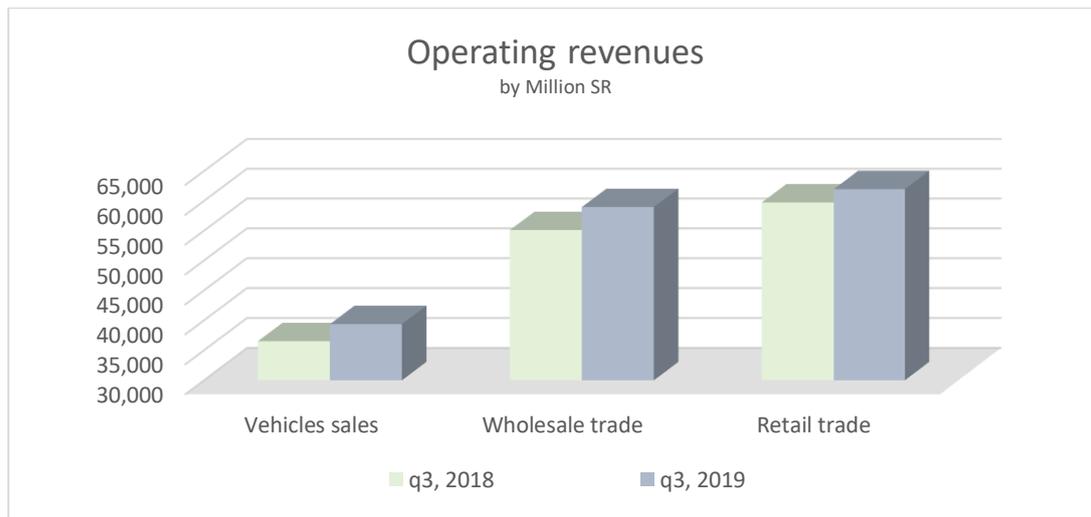


Internal trade revenues increased by 6% in the 3rd. quarter of 2019

The operating revenues of the internal trade activity grew by 6.2% in the 3rd. quarter of 2019 compared to the same quarter of the previous year. This growth in revenues is due to the increased revenues in Vehicle sales, Wholesale Trade and Retail Trade activities, which increased by 7.8%, 7.0%, 4.4% respectively.



Labour productivity increased by 4.8% in the 3rd. quarter of 2019

Compared to the same quarter of 2018, labour productivity in the internal trade sector increased by 4.8% in Saudi Arabia. In particular, high productivity increases were measured in the vehicle sector (7.6%) and in wholesale trade (6.3%). While employment of Saudi workers decreased by 2.7% in the internal trade sector compared to Q3 2018, employment of Non-Saudi workers increased by 22.6%.

Change in % Q3 2019/ Q3 2018

Internal Trade	EMPLOYEES			Compensations Rate	Expenditures	Revenues	Worker Productivity
	Saudi	Non-Saudi	Total				
Sales and repair of motor vehicles	-27.2%	19.4%	9.0%	2.2%	10.9%	7.8%	7.6%
Wholesale trade	-2.9%	22.4%	15.0%	2.0%	5.4%	7.0%	6.3%
Retail trade	4.7%	23.9%	19.0%	-0.8%	10.8%	4.4%	2.5%
Total	-2.7%	22.6%	16.0%	0.3%	8.8%	6.2%	4.8%



Operating revenues of internal trade flat compared to 2nd. Quarter of 2019

Although there was no significant growth in operating revenues of internal trade, the 3rd. quarter of 2019 witnessed a growth in its operating expenditure (5%), average compensation paid to employees (1%), and employee productivity (1%) compared to Q2 2019.

Change in % Q3 2019/ Q2 2019							
Internal Trade	EMPLOYEES			Compensations Rate	Expenditures	Revenues	Worker Productivity
	Saudi	Non-Saudi	Total				
Sales and repair of motor vehicles	-1.0%	-3.0%	-3.0%	1.0%	7.0%	1.0%	1.0%
Wholesale trade	-2.0%	-2.0%	-2.0%	1.0%	4.0%	0.0%	1.0%
Retail trade	-2.0%	-1.0%	-1.0%	1.0%	6.0%	1.0%	1.0%
Total	-2.0%	-2.0%	-2.0%	1.0%	5.0%	0.0%	1.0%

Methodology

Internal Trade Statistics focuses on the properties and components of establishments engaged in vehicle sales and repair activities, wholesale trade and retail trade (according to the ISIC Revision 4). It provides a set of indicators that serve measuring the short term performance of the internal trade sector, assessing its growth and capturing its strength or weakness.

The internal trade data is based on the field survey conducted by GaStat on a quarterly basis starting from the 1st quarter of 2018. Data on the number of employees, compensation paid, and operating expenditures and revenues, is collected by visiting a representative sample of economic establishments from all administrative regions in Saudi Arabia. Greater importance is given to cities as they include about 84% of the total establishments and employ about 91% of the total employees.

Links: [All Tables](#) [Methodological Note](#)